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FOR IMMEDIATE RELEASE

GAINES INTERNATIONAL TO OFFER NEW INTEGRATED SERVICES



Donna Gaines

Chicago... Donna Gaines and Gaines International, in association with Dorie Ellzey Blesoff, will augment their professional search consulting practice when they begin offering clients a variety of integrated services including Organization Development Consulting, Board of Directors and Advisory Board Member Search, and Reference Checking effective February 1st.

Furthermore, Gaines International has promoted Cathie Kempf to Vice President from Senior Associate at the firm.

Gaines International and Blesoff draw upon their strategic alliance to collaborate with clients to meet specific organizational goals and provide clients with the necessary tools to help them navigate the continuous changes in the design build industry. The Gaines-Blesoff team brings unique insight and a wealth of experience to each individual situation. From leadership development to strategic change management strategies to assistance with board member searches, the team strategizes with each client to determine and recommend the best solutions for the issues at hand.

“This collaboration is a result of Dorie and I sharing the same beliefs about organizational development and how changes in the economic climate can affect a design firm’s business and profitability,” said Gaines. “We saw an opportunity to combine our industry knowledge and expertise to offer a well-informed perspective to management issues that these firms encounter on a daily basis, especially in the area of pre- and post-merger strategy. Working with each firm, our team provides the leadership tools necessary to ensure seamless, successful transitions.”

Gaines is President and Founder of Gaines International and has over 25 years of experience as a search specialist. She has established herself as an expert in her field and is committed to

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understanding the needs of her clients and evolving the business to meet those needs. Gaines draws upon her studies at the University of Illinois School of Business and her knowledge of the real estate, architecture, engineering and construction industries to consistently provide exceptional service and results for the firm's clients.

Blesoff has over 20 years of experience as an organization development and human resources executive. Most recently, she served as the Managing Director of Human Resources for PriceWaterhouseCoopers' Business Process Outsourcing/North America where she formulated shared policies and practices including people development principles and strategies. She serves on the adjunct faculty at the Northwestern University School of Education and Social Policy and at the Loyola University Graduate Center for Organization Development.

Kempf is a Vice President in the Washington, DC office of Gaines International. She has worked with Gaines International for over 13 years and draws upon her previous experience in real estate, construction and design to better understand the needs of her clients. In addition to continuing to expand Gaines International's presence in the Mid-Atlantic region, Kempf will serve on the firm's executive committee and will take on a firm-wide management role. She is also actively involved with ACE mentoring program that educates underprivileged high school students about careers in the fields of architecture, construction and engineering.

Gaines International is a respected and specialized professional search firm with offices in Chicago, Atlanta, Washington, DC, and New York City. The firm completes more than 100 middle- and top-level executive, managerial engagements every year in the real estate, architecture, engineering and construction industries and provides services for over 50 well respected clients with workforces ranging from 30 to 30,000 full time employees.

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